

Development Managers Report

June 2023

Coronation Event

The King's Coronation Event on 6th May went well, despite frustrations with the weather.

As some councillor's are aware, we were able to access funding from a wider grant through CCDC, which enabled us to add many 'extras', which were extremely popular.

Many local businesses supported us leading up to the event and on the day, which we thanked on social media and on slides on the Big Screen.

Charter Fair

Given the close proximity of the Coronation Event to the Charter Fair, we were unable to physically support this event this year, but we were able to support with funding for many of the entertainment and logistical requirements for this event to assist Dave Podmore and the 'Friends of the Charter Fair'.

With councillors' approval, we will look to run a larger Charter Fair event next year.

Councillors to discuss future Charter Fair provision

Artisan Market

We have been experiencing ongoing issues with the stall providers for the Artisan Market, mainly due to them not following our plans correctly and causing issues with retailers in the vicinity.

We have raised this with the company, and we were informed that they were making a considerable loss at Rugeley, and they felt that after July's Artisan Market that we should part ways.

This has obviously left us in an unfortunate situation. The popularity of the Artisan Market and the impact that it has on the town centre is clear, so we do not believe that cancelling the market is a good option for Rugeley.

However, in the process of going through this exercise we have learned that there are very few stall manufacturers/hirers still in operation since Covid.

One company has given us quotes but they cannot look at fulfilling an order for a minimum of 5 months due to workload.

There is one other stall manufacturer that we can find, who is based in Canvey Island – who do have the capacity to fulfil an order. I have detailed all of the options which I have found available to us below. *Councillors to discuss options available to us*

Option 1.

Purchase stalls from Ray Linge Ltd.

Stall Cost - £465

Wood/table top - £40

10 clips - £10

18x12 roof and back cover - £28

Total for each stall - £543.00 plus VAT x 25 stalls = **£13,575.00 + VAT**

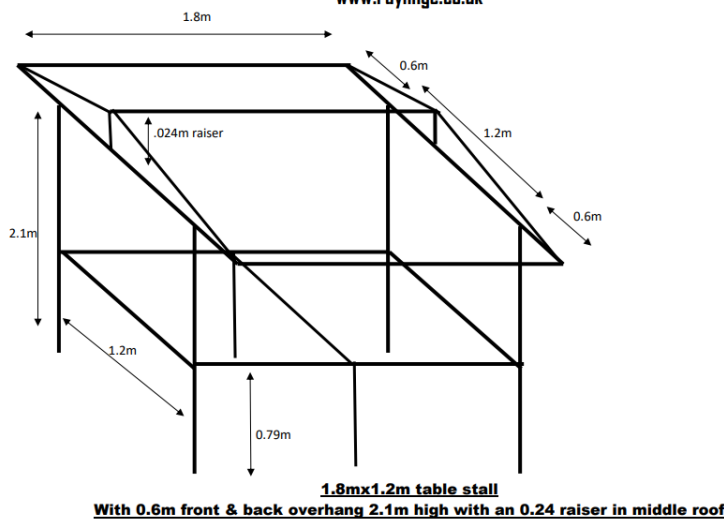
Delivery - £800 (Canvey Island)

RAY LINGE MARKET STALLS

Unit 9 Northwick Road, Canvey Island, Essex. SS8 0PS.

Phone: 01268 697780

www.raylinge.co.uk



Option 2.

Have market stalls built for us, by a local scaffolding company, and the boards from a local wood supplier, with the covers and clips from Amazon.

We are currently having this option costed for us – but we hope to have more of an idea by the CEC meeting.

Option 3.

We wait for the 5 months for Apex Market Stalls to fulfil the order, and go with the option of either traders using their own gazebos in the short term, or find a short term hire solution.

To clarify, these stalls are Table type with tarpaulin covers not our Trader table type with PVC fitted covers & table skirts



25 x 1.2m Deep Table type Market stalls 1.8m x 1.2m complete with frames & table boards,
= £6000.00

25 x Striped Tarpaulins covers 7m x 5.4m = £1225.00

324 x Heavy duty standard clips = £599.00

Total = £7,824.00 plus VAT




Option 4.

We wait for the 5 months for Apex Market Stalls to fulfil the order, and go with the option of either traders using their own gazebos in the short term, or find a short term hire solution.

To clarify, these stalls are Table type not Trader table type stalls

We purchase the stalls and table tops from them, but purchase covers and clips from Amazon:

25 x 1.2m Deep Table type Market stalls 1.8m x 1.2m complete with frames & table boards,
= £6000.00

	<p>550cm x 700cm Green/White 170gsm Striped Tarpaulin Heavy Duty Market Stall Cover</p> <p>In stock Shipped from: CompleteShopfittings Gift options not available. Learn more</p> <p>25 Delete Save for later Share</p>	<p>£37.37 (€44.85 incl. VAT)</p>
	<p>Bishop 35mm Strong Metal Mini Spring Clamps Clips Camping DIY Caravan Clamping Tarpaulin Woodwork DIY (QTY: 36)</p> <p>In stock Shipped from: Bishop® Gift options not available. Learn more Size Name: QTY: 36</p> <p>Qty: 1 Delete Save for later Share</p>	<p>£29.99 (€35.99 incl. VAT)</p>
	<p>Bishop 35mm Mini Metal Spring Clamps Clips for Clamping Tarpaulins Camping Woodwork DIY Market Stalls (Qty: 288)</p> <p>In stock Shipped from: Bishop® Gift options not available. Learn more Size Name: QTY: 288</p> <p>Qty: 1 Delete Save for later Share</p>	<p>£170.82 (€204.99 incl. VAT)</p>
		<p>Subtotal (27 items): £1,362.23</p>

Total = £7,362.23 + VAT

*In Options 1 – 4, we would need to store the stalls ourselves and employ people to put them up and take them down.

Casual Staff – Stall build/derig.

National living wage guidance

	Rate from April 2023	Annual increase (£)	Annual increase (per cent)
National Living Wage	£10.42	0.92	9.7
21-22 Year Old Rate	£10.18	1.00	10.9
18-20 Year Old Rate	£7.49	0.66	9.7
16-17 Year Old Rate	£5.28	0.47	9.7
Apprentice Rate	£5.28	0.47	9.7
Accommodation Offset	£9.10	0.40	4.6

Estimate - 2 x staff per month @ £10ph, x 4 hr = £80 labour per month

Hire costs for comparison based on 10 markets p/a

Sketts (Stall Hire Company) – no longer an option, their new prices have doubled.

15 stalls @£25 = £375 p/m + £80 delivery = £4,550 p/a

20 stalls @£25 = £500 p/m + £80 delivery = £5,800 p/a

25 stalls @25 = £625 p/m + £80 delivery = **£7,050 p/a (historically) now £15,000**

MarketStallHire.co.uk

15 stalls - £910 + £65.25 (delivery) + £80 (labour) = £1,055.25 p/m = £10,552.50 + VAT p/a

20 stalls - £1,080 + £65.25 x 2 (delivery) + £80 (labour) = £1,290.50 p/m = £12,905.00 + VAT p/a

25 stalls - £1,403 + £65.25 x 2 (delivery) + £80 (labour) = £1,613.50 p/m = **£16,135.00 + VAT** p/a

RayLingLtd.co.uk

25 stalls - £675 + Skirts £200 + Back Sheets £200 + weights £200 + £800 delivery = £2,075.00 plus vat p/m = **£20,750 + VAT p/a**



Market Income

NB. We are still the cheapest market in the area by far -

25 stalls @£35 = £875p/m x 10 standard markets p/a = **£8,750.00p/a**

20 stalls @£35 = £700p/m x 10 standard markets p/a = **£7,000.00 p/a**

15 stalls @£35 = £525p/m x 10 standard markets p/a = **£5,250.00 p/a**